



YOUR PATH • YOUR FUTURE



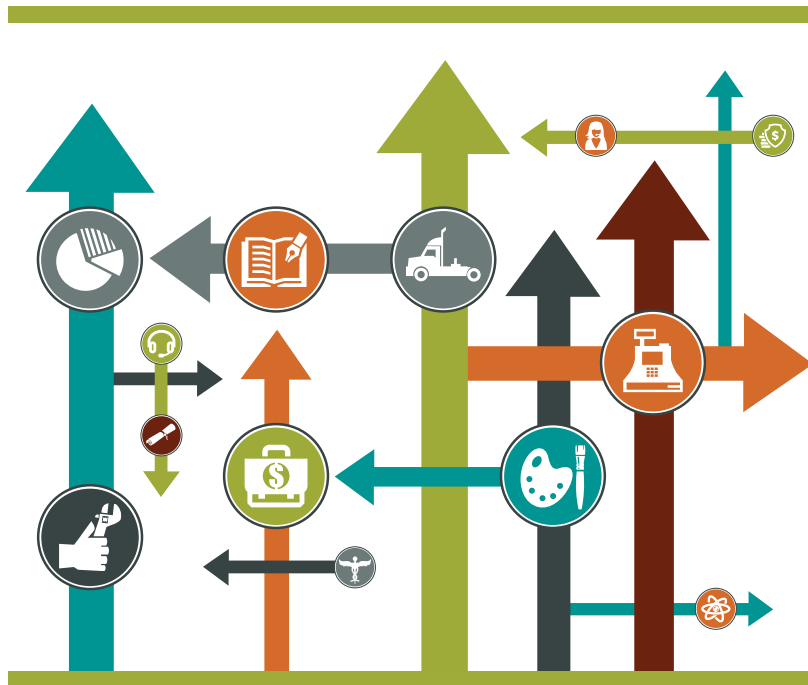
**YOUNG ENTREPRENEURS
CONSORTIUM**

Inspiring young minds for great futures

YoungMindsGreatFutures.org

WHERE DO YOU SEE YOURSELF AFTER HIGH SCHOOL?

Whatever you want to do, you have many choices for your future. With so many options, it's hard to know what to do and where to start. Trying out a few classes aligned to your interests and future plans is a great way to explore the possibilities.



WHAT ARE CAREER PATHWAYS?

Think about a career pathway as a road map. Just as a map provides you with direction on how to get to where you want to go, a career pathway guides you through a series of courses and experiences aligned to specific industry sectors—business and entrepreneurship, arts and communications, science and technology, and health and human services. There are many pathways to success, so you are not locked into one. If you change your mind, you can explore another pathway.

WHY CAREER PATHWAYS?

Pathways make it easier for you to connect your career interests from high school to college and/or career and make sure you acquire the knowledge and skills linked to specific industry sectors. Pathways are an easy way to understand how courses, knowledge, and skills connect to various industries and career fields. Completion of a pathway is often linked to certificates, credentials, or degrees, which can also save you and your family money.

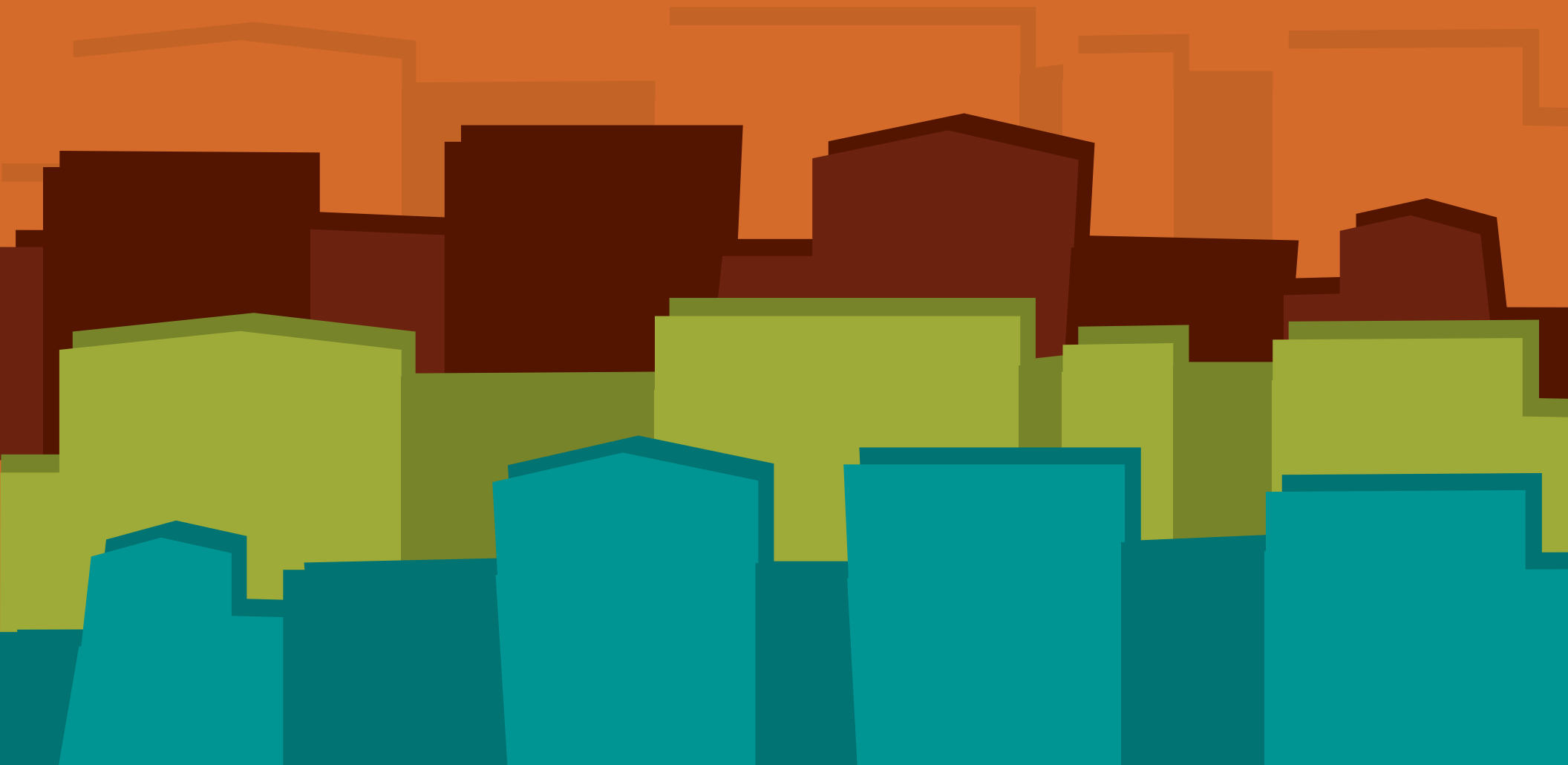
ABOUT THE YOUNG ENTREPRENEURS CONSORTIUM

Your district is a member of the Young Entrepreneurs Consortium (YEC), a group of 31 education, community, and business partners who have joined together with a commitment to grow the regional economy from northeast to southeast Ohio. An important part of the YEC is to link learning, aspirations, and interests to college and career preparation. Through your district's participation, you will have access to many learning opportunities, including access to the Business and Entrepreneurship Pathway, and other hands-on, work-based experiences. Learn more at YoungMindsGreatFutures.org.



“ Success is liking yourself, liking what you do, and liking how you do it. ”

—*Maya Angelou*



WHY SHOULD ENTREPRENEURSHIP MATTER TO YOU?

An entrepreneur has a different way of thinking and attitude toward life. Entrepreneurship is about empowering and understanding that you can control your own future. Entrepreneurs can solve problems in any career field, and play an important role in creating jobs and helping to grow the local economy.





founder executive career franchiser organize initiative manager solutions team venture innovation owner team industrialist

ENTREPRENEUR

motivation business capital action enterprise successful management establishment businessperson leadership pathfinder adventurer

TOP SKILLS FOR ENTREPRENEURS

Ability to Learn
 Customer Service
 Focus
 Independent
 Long-Term Vision
 Motivator
 Open-Minded
 People Skills

Problem-Solving
 Resiliency
 Sales Ability
 Self-Reflection
 Self-Starting/Self-Motivated
 Team-Oriented
 Written & Oral Communication

BEST CAREERS FOR ENTREPRENEURS

Computer Systems Manager
 Construction Manager
 Financial Advisor
 Fundraiser
 Lawyer
 Marketing Manager
 Medical & Health Service Manager

Public Relations Specialist
 Recruiter
 Registered Nurse
 Researcher
 Sales Manager
 Sales Representative
 Teacher

WHAT SKILLS ARE EMPLOYERS LOOKING FOR?

HARD SKILLS



SOFT SKILLS












Hard skills are specific, teachable abilities that can be defined and measured.

Soft skills are personal attributes that enable you to interact effectively with others. They are less tangible and harder to quantify.

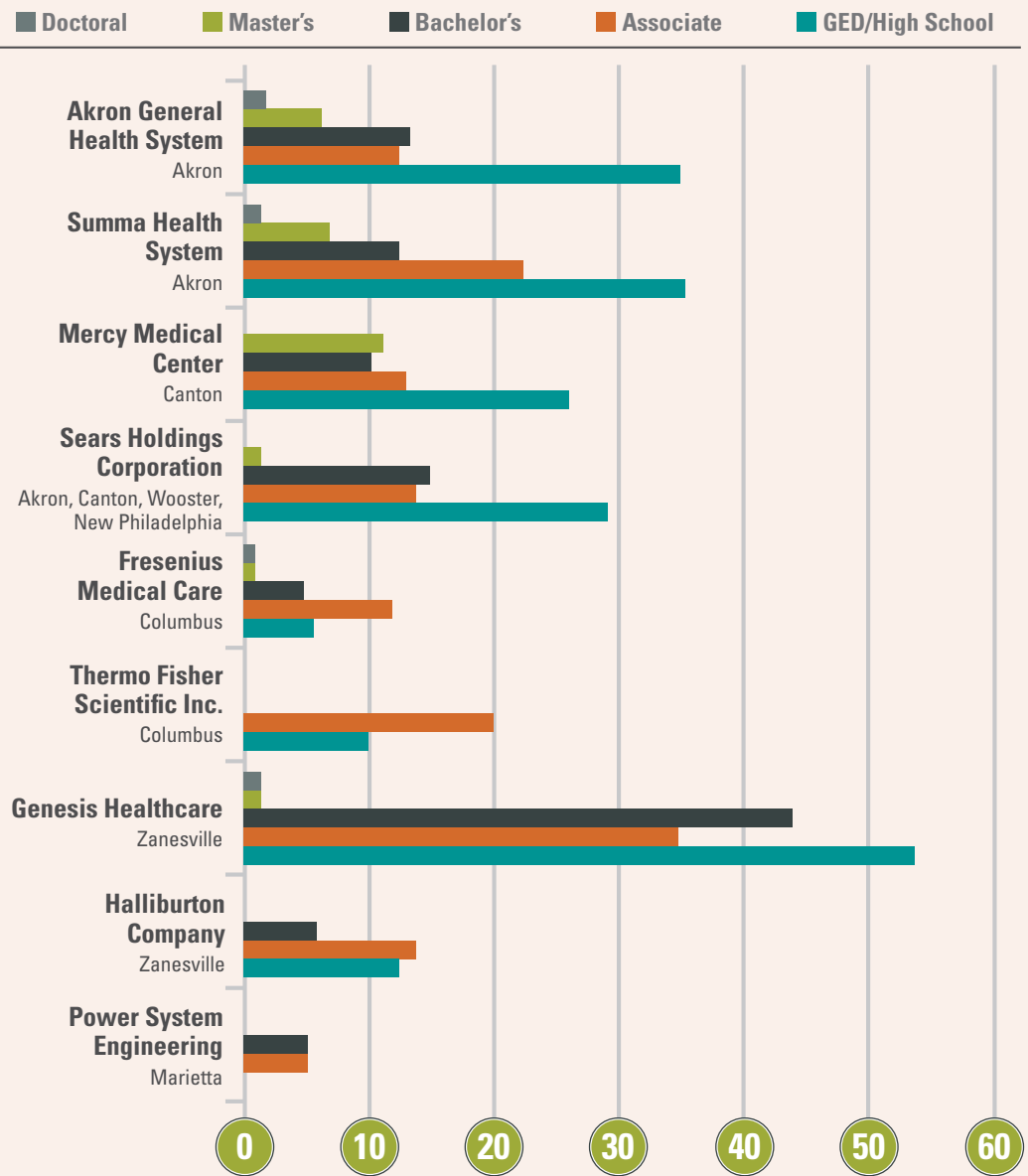
- Bilingual
- Critical Care
- Electrical Systems
- Environmental Safety
- Geriatrics
- Marketing & Sales
- Pediatrics
- Preventative Maintenance Inspections
- Quality Assurance
- Quality Control
- Technical Support
- User Experience Design

- Computer Skills
- Customer Service
- Detail Oriented
- Fundraising
- Integrity
- Leadership Skills
- Oral & Written Communication
- Problem-Solving
- Sales Experience/Ability
- Self-Starting/Self-Motivated
- Teamwork
- Time Management

WHAT ARE THE TOP JOBS IN YOUR AREA?

-  Cashiers
-  Customer Service Representatives
-  First-Line Supervisors of Food Preparation & Service Workers
-  First-Line Supervisors of Retail Sales Workers
-  Heavy & Tractor-Trailer Truck Drivers
-  Insurance Sales Agents
-  Maintenance & Repair Workers
-  Occupational Therapists
-  Registered Nurses
-  Retail Salespersons
-  Sales Agents, Financial Services

DEGREES REQUIRED BY REGIONAL EMPLOYERS FOR AVAILABLE JOBS



Source: Columbus Chamber Talent Connections Initiative

BUSINESS AND ENTREPRENEURSHIP PATHWAY

The Entrepreneurship Pathway is aligned to all 16 of Ohio's career fields, including agricultural and environmental services, arts and communication, business and administrative services, engineering and science technologies, health science, and manufacturing technologies. The model Entrepreneurship Pathway is available to all students in the 12 districts and three career and technical centers served by the YEC.

IS THIS PATHWAY FOR YOU?

1. Do you like to take on new challenges?	<input type="checkbox"/> YES <input type="checkbox"/> NO	8. Are you independent?	<input type="checkbox"/> YES <input type="checkbox"/> NO
2. Are you competitive?	<input type="checkbox"/> YES <input type="checkbox"/> NO	9. Are you creative?	<input type="checkbox"/> YES <input type="checkbox"/> NO
3. Do you like to take action on projects?	<input type="checkbox"/> YES <input type="checkbox"/> NO	10. Do you like to build or create new things?	<input type="checkbox"/> YES <input type="checkbox"/> NO
4. Do you like to interact with all kinds of people?	<input type="checkbox"/> YES <input type="checkbox"/> NO	11. Do you bounce back quickly after you fail at something?	<input type="checkbox"/> YES <input type="checkbox"/> NO
5. Do you like to think "outside the box?"	<input type="checkbox"/> YES <input type="checkbox"/> NO	12. Do you surround yourself with people who give you good advice?	<input type="checkbox"/> YES <input type="checkbox"/> NO
6. Do you like to figure out how to improve things?	<input type="checkbox"/> YES <input type="checkbox"/> NO		
7. Do you like to figure out how to improve yourself?	<input type="checkbox"/> YES <input type="checkbox"/> NO		
		TOTAL	<input type="checkbox"/> YES <input type="checkbox"/> NO



You are a **DEVELOPING ENTREPRENEUR**.
You would benefit from taking some introductory courses to assess if this pathway is right for you.



You are an **EMERGING ENTREPRENEUR**.
This pathway could be for you and is definitely worth exploring.



You may be a **POWER ENTREPRENEUR**.
Based on your responses to the assessment above, this pathway sounds like a good fit.

All pathways need people who have the top 5 skills in entrepreneurship.
Courses in this pathway include these skill sets:



Communication



Decision-Making



Focus



Leadership



Teamwork



STEPS FOR GETTING STARTED

- 1 Meet with your school counselor
- 2 Complete the *Is This Pathway For You?* assessment on page 7
- 3 Complete the career survey on Ohio Means Jobs: www.ohiomeansjobs.com
- 4 Review your career survey results
- 5 Go to the Career Advising & Counseling section of the YEC website to reference the course descriptions in the Student Academic Offerings Catalog: www.youngmindsgreatfutures.org
- 6 Meet with your school counselor to find the pathway that most closely matches your interests and skills
- 7 Develop and follow your graduation plan to include specific career pathway courses
- 8 Consider exploring work-based learning opportunities, including internships, apprenticeships, camps, and classes

KICKSTART YOUR FUTURE: SAMPLE COURSE SEQUENCE

KEY



Compacted Curriculum



Career Enhancement Certificate (12 hours)



*Part of the 15-hour Pathway



One-Year Entrepreneurship College Career Plus Certificate



Associate of Applied Business Degree (Entrepreneurship Major)

COURSES	GRADE 6	GRADE 7	GRADE 8	GRADE 9
ENGLISH	English 6–7	English 7–8	English 9 (1)	English 9 or English 9 Honors (1)
	Ohio's Learning Standards FOCUS = Non-Fiction Readings	Ohio's Learning Standards FOCUS = Non-Fiction Readings	Ohio's Learning Standards FOCUS = Non-Fiction Readings	
MATH	Ohio's Learning Standards	Pre-Algebra	Pre-Algebra	Algebra I or II (1)
		Ohio's New Learning Standards	Ohio's New Learning Standards	
SCIENCE	Ohio's Learning Standards	Ohio's Learning Standards	Ohio's Learning Standards	Physical Science or Biology (1)
SOCIAL STUDIES/ HISTORY	Ohio's Learning Standards	Ohio's Learning Standards	Ohio's Learning Standards	World History (1)
LANGUAGE OTHER THAN ENGLISH	Foreign Language Survey	Foreign Language Survey	Spanish I or II (1)	Spanish I or II (1)
VISUAL AND PERFORMING ARTS	Introduction to Art	Introduction to Art	Fine Art (1) Music Band	Fine Art (1) Music Band
COLLEGE PREPARATORY ELECTIVE (CHOICE)	Career & College Survey Course	Career & College Survey Course	Career & College Survey Course	*SSC101 Student Success Seminar .5 to 1 semester hours
OTHER ELECTIVE REQUIREMENTS	Music Band	Music Band	Health (.5) PE (.5)	Health (.5) PE (.5) COMPASS & ACT Preparation (.5)
TECHNICAL COURSES	Intro to Computer Applications Automation & Robotics Introduce googlescholars.com for research papers	Intro to Computer Applications Pre-Engineering	Intro to Computer Applications Intro to Medicine	*ITD122 Computer Applications for Professionals .5 to 3 semester hours

A sample sequence of courses for grades 6–14 for five business and technical pathways and work-based learning models. Course schedules/offerings may differ from school to school.

GRADE 10	GRADE 11	GRADE 12		GRADE 13		GRADE 14	
English 10 or English 10 Honors (1)	*ENG124 College Composition .5 to 3 semester hours *ENGXXX American or British Literature .5 to 3 semester hours	English 12 Honors (1)		*ENG124 College Composition .5 to 3 semester hours *ENGXXX American or British Literature .5 to 3 semester hours			
Algebra II or Geometry (1)	Algebra II (1) *MTH College Algebra (1)–4 semester hours	Pre-Calculus or Calculus (1)				*MTH College Algebra (1)–4 semester hours	
Biology or Chemistry (1)	Physics (1)						
American History (1)	Government (.5) BUS221 Microeconomics .5 to 3 semester hours	Government (1)				BUS221 Microeconomics .5 to 3 semester hours	
Spanish II or III (1)	Spanish III (1)	Spanish IV (1)					
Music Band	Music Band	Music Band					
*COM121 Effective Speaking .5 to 3 semester hours				*SSC101 Student Success Seminar 1 semester hour *COM121 Effective Speaking .5 to 3 semester hours			
COMPASS & ACT Preparation (.5)							
ENT120 Entrepreneurship .5 to 3 semester hours	ENT124 Managing Entrepreneurial Growth .5 to 3 semester hours	MGT Human Resource Management .5 to 3 semester hours	ACC130 Business Law & Ethics .5 to 3 semester hours	*ITD122 Computer Applications for Professionals .5 to 3 semester hours	BUS121 Business Administration .5 to 3 semester hours	MGT Human Resource Management .5 to 3 semester hours	ACC130 Business Law & Ethics .5 to 3 semester hours
BUS121 Business Administration .5 to 3 semester hours	ENT225 Global Entrepreneurship .5 to 3 semester hours	ACC132 Financial Accounting .5 to 4 semester hours	MKT221 Sales .5 to 3 semester hours	BUS124 Business Analysis with Algebra .5 to 3 semester hours	ENT120 Entrepreneurship .5 to 3 semester hours	ACC132 Financial Accounting .5 to 4 semester hours	MKT221 Sales .5 to 3 semester hours
Problem scenarios with local business to suggest problem-based learning topics for real-world business problems	BUS124 Business Analysis with Algebra .5 to 3 semester hours	MKT121 Principles of Marketing .5 to 3 semester hours	ACC133 Managerial Accounting .5 to 3 semester hours	MGT121 Principles of Management .5 to 3 semester hours	ENT124 Managing Entrepreneurial Growth .5 to 3 semester hours	MKT121 Principles of Marketing .5 to 3 semester hours	ACC133 Managerial Accounting .5 to 3 semester hours
	MGT121 Principles of Management .5 to 3 semester hours	BUS222 Macroeconomics .5 to 3 semester hours	ENT223 Entrepreneurship Practicum .5 to 3 credit hours		ENT124 Managing Entrepreneurial Growth .5 to 3 semester hours	MKT121 Principles of Marketing .5 to 3 semester hours	ENT223 Entrepreneurship Practicum .5 to 3 semester hours
					ENT225 Global Entrepreneurship .5 to 3 semester hours	BUS222 Macroeconomics .5 to 3 semester hours	



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